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# THE INSTITUTE OF CHARTERED SHIPBROKERS

(REPRESENTING SHIP BROKERS, AGENTS AND MANAGERS)

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LIVERPOOL BRANCH



## NEWSLETTER JANUARY 2019

The 55th Liverpool Branch Annual Dinner will be held at the **Crowne Plaza Hotel, St Nicholas Place, Pier Head, Liverpool, L3 1QW on Thursday 11<sup>th</sup> April 2019.**

A copy of the Booking Form is available from the Branch Secretary.

The cost this year will be £775.00 for a table of 10 persons. They will be round tables.

Included in the price is the opportunity for your company to have their logo displayed in a rolling display on a screen during the dinner. Logos to be provided to us.



There will also be an opportunity for companies to sponsor the Dinner and details of the sponsorship package can be obtained from the Branch Secretary.

Whilst the Booking Form states that bookings are per table we will have some places available for anyone who wishes to attend on their own or with a small number of guests but are unable to occupy a full table. Please indicate this on the Booking Form.

For pre-dinner and after-dinner entertainment we have booked local singer Connie Kingston to perform Jazz, Blues and Soul music in the Quayside lounge in the hotel where complimentary pre-dinner drinks will be served on arrival

For our After Dinner comedy entertainment we have booked Archie Kelly. Archie is best known for his comic portrayal of Kenny “Dalglish” Senior in the award winning Peter Kay’s *Phoenix Nights*. He has also appeared in a number of popular TV shows. However, it is as a live performer that Archie excels. He continues to act and perform regular stand-up and is in much demand on the corporate circuit. A cheeky, inoffensive and highly interactive style has endeared him to audiences both here and overseas.

We hope that you will be able to join us on what we hope will be a very enjoyable evening.

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### **Branch AGM and Social Evening**

At the Branch AGM on the 27<sup>th</sup> November 2018 there was a change of the Branch leadership.

Mrs Vikki Whitfield FICS has taken over the hot seat as Branch Chairman from outgoing Chairman Mrs Alyson Loughlin FICS who has held the position for the last 2 years. Joining Vikki at the top is Mr Colin Bonsor MICS who has assumed the position of Branch Vice Chairman.

In her final Chairman's Report to the AGM Alyson advised that this academic year we had 8 students sitting exams in April and 7 in November. Lauren Caldwell successfully completed her examinations and qualified for Membership. We have also seen John Williams gaining his Fellowship, congratulations to them both.

This year we have supported students by offering exam preparation courses. We listened to our students and found that there were a number of problematic areas, one of which being "Legal Principles" As a Branch we reached out to Weightmans who helped put together a question and answer seminar to help prepare the students for their exam in April. This is something that the Branch should try and offer every year, if we can.

As a Branch we part funded one student to attend Spring Prep in Warwick, another successful contribution from the Branch and the education fund and something I hope we can participate in again next year.



New Branch Chairman Vikki Whitfield (centre) with new Vice Chairman Colin Bansor and outgoing Chairman Alyson Loughlin

2018 has seen the Branch up its game with Peel Ports. Meetings have been held throughout the year to discuss and attempt to resolve problems that we as port users are experiencing. I'm hoping the Branch can be proactive in keeping this relationship going and trying to support all those who are experiencing day to day issues with in the Port of Liverpool. After all that's what we are here for, to support our members.

We have also supported Head Office in their Global Open Day alongside JMU. This venture proved to be a very successful afternoon and we reached out to many students who didn't really know anything about the ICS and what it has to offer to students graduating with a maritime degree.

April saw us hold another successful Annual Dinner with 260 guests attending. We collected for three local charities, "KIND", "Stick n Step" and "Northern Lights". Through the generosity of our guests we were able to raise £2620 on the night which was thoroughly appreciated by all three charities. We raised a further £ 750 for the Branch education fund.

In June we held the Annual Golf event. A total of 12 teams entered the competition. This year the weather was on our side and everyone had a great day. The event was completed with an excellent evening meal which was attended by golfers and their guests and the prizes for the various categories were presented. The team competition was won this year by Quality Freight. The evening closed with a lively and relaxed speech from John Barnes followed by a question and answer session. I would like to thank Barry and Seb for organising another successful event.

November was Controlling Council, this year held in Sri Lanka and I would like to thank Viorel for attending and representing the Liverpool Branch once again.

I would like to say 'thank you' to all of the committee. Special 'thank you' to those who continually support Branch events, from buying tables at the dinner to attending Branch functions, hosting exams and committee meetings. Special 'thanks' to Roy for all his support and producing the newsletters and Vikki for her support as Vice Chair.

Lastly, Alyson wished Vikki all the best in her new role as Branch Chairman.

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## Liverpool Cruise Terminal

There will be 87 cruise vessels calling at Liverpool Cruise Terminal in 2019 – a 48% increase on the 57 that arrived in the Mersey in 2018.

The cruise terminal welcomed more than 100,000 international passengers and crew during the 2018 cruise season and may be more expected this year, new figures from Liverpool Council reveal.

In addition to cruise ships, the terminal provides specialist support to a range of working vessels such as dredgers and offshore wind farm support vessels. It has also welcomed calls from the Royal Navy and foreign navies.

During the 2018 cruise call schedule, Liverpool Cruise Terminal received four inaugural calls, including the first ever call by a Japanese vessel, Ocean Dream – which will be returning in 2019 for an overnight call.

In May the city welcomed the three Tall Ships as part of the Tall Ships Festival. The berth was open to the public over the bank holiday weekend and almost 10,000 visitors was recorded.



mv Atlantic Star passing Fort Perch Rock in the River Mersey  
© Alan Faulkner

The ‘Magic on the Mersey’ event took place in September to mark the return of the Disney Magic and included spectacular street theatre, a Disney character parade and a farewell pyrotechnic display.

2019 is shaping up to be better still with 87 cruise ships due to visit Liverpool and will include 11 inaugural calls, 23 different cruise lines, including Costa and Norwegian lines arriving for the first time.

Liverpool’s terminal is gearing up for site preparation works for the new facilities with work expected to start shortly. Equivalent to the size of two football pitches, the terminal will be serviced by an off-site multi-storey car park and will enable the world’s largest cruise ships (up to 3,600 passengers) to embark and disembark at Liverpool.

Deputy Mayor of Liverpool and Cabinet member for Culture, Tourism and Events Councillor Wendy Simon said, “2018 has been an extraordinary year for Cruise Liverpool – winning tourism awards and having staff internationally recognised as dynamic leaders in the global cruise industry”. *Source Mersey Maritime*

## ICS Open Day

The ICS decided to hold another of their successful Open Days with the help of Branches around the world and this was held on Tuesday 29th January.



Vikki Whitfield and Colin Bonsor (left) in discussions with interested students at the Open day

The Liverpool Branch decided to take part in the event and held it in the foyer of the James Parsons Building, John Moores University, Byrom Street, Liverpool

During the day a total of 31 students and local people called in to find out more about the ICS and its education programmes. They also wanted to discuss their future prospects in the Industry.

The Branch would like to express our sincere thanks to Dr Robin Pyne and all the other staff at the University for their help and support in hosting this event.

## **ICS Examinations**

The results of the ICS Examinations held in November are due to be published on 21<sup>st</sup> February and the local students who sat will be scanning their email Inboxes for news. We wish them the best of luck.

The next examination session will be held between 13<sup>th</sup> and 24<sup>th</sup> May and one of the examination sessions will be in Liverpool.

For anyone wishing to sit the examinations in May the latest date for Registration is 2<sup>nd</sup> April 2019.

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## **Education**

The UK Chamber of Shipping thinking about running an 'Introduction to Shipping' course in the Liverpool area sometime in the new year and is trying to gauge interest at this stage.

The course is a one day course which will give participants an introduction to the UK maritime environment and the UK shipping industry - an essential course for those wishing to gain a better understanding of this diverse and dynamic industry.

The course provides guidance on the legal and administrative processes of shipping in the UK, as well as the numerous regulations that govern ships, ports, crew, trading and operations.

Participants will learn from a variety of subject matter experts in interactive and up to date sessions on current issues. There will be opportunities to tailor the course to the participants on the day and to ask the UK Chamber experts any questions.

Spaces are strictly limited to a maximum of 20 and participants will receive a copy of our new Understanding UK Shipping book to take away with them.

Cost:

Members - £275 (VAT & booking fee applicable)

Non-Members - £475 (VAT & booking fee applicable)

Topics include:

Perceptions of Shipping

History of Shipping in the UK

Regulation of Ships

Ship types

Crewing and Employment

Running a shipping business in the UK

The UK shipping market

Trading and operating a ship

Ports and their customers

Customs rules

Passenger Shipping

If you think this would be something your organisation might consider sending a few staff members along to, then they would be obliged if you could contact Sharon (details below) with an indication of how many staff might come along.

**Sharon Stephens FlinstLM**

Head of Membership and Business Development

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## Liverpool momentum builds as Maersk and MSC commit to permanent US service

The 2M shipping line alliance has confirmed that Liverpool will become a permanent call on its TA4 service connecting Europe with several US ports. The move follows the introduction of a temporary call in July 2018 resulting from continued disruption at the Port of Felixstowe.

The service is currently used to export UK cargo such as food produce and retail, but also is attracting interest for trade in manufacturing and industrial goods. Mark Whitworth, Chief Executive of Peel Ports said: “The tide is clearly turning in Liverpool’s favour as shipping lines and their customers see the evidence for how our location can benefit the whole supply chain. The south-east has congested ports, an acute haulier shortage and major concerns about the impact of Brexit on continental trade. The logistics business is naturally risk-averse, especially in these unprecedented times, but it’s clear that the rewards are there for those prepared to take bold moves.”

One of the companies using the service is YKK (U.K.) Ltd, the global manufacturer of zips and industrial fastenings, for refilling spools of metal in the US which are then returned to its Runcorn facility for making into specialist automotive parts used around the world. Paul Kelly, Supply Chain Manager for YKK (U.K.) Ltd said: “The solution streamlines our supply chain, reducing mileage, carbon usage and costs. Working with Peel Ports, MA Logistics and MSC, we’ve been able to use the proximity of Liverpool to our Runcorn base and this new transatlantic service to benefit both the environment and our operations.”



MSC Alyssa at Liverpool Container Terminal

Asbjorn Kops, Trade and Marketing Director of Maersk said: “Switching our transatlantic service temporarily to Liverpool allowed us to maintain our comprehensive UK offering with a wide range of connections to our global network. Based on demand and interest from businesses across the North West we are pleased to be making this change permanent.”

Dan Everitt, Managing Director of MSC UK said: “MSC has been connecting Liverpool to global routes since 2001 and the Port of Liverpool is an integral part of our UK logistics network. The change we made on this service has worked for us and our customers so it makes business sense to continue it.” The service will use a port rotation that takes in Antwerp, Rotterdam, Bremerhaven, Liverpool, Newark, Savannah, Port Everglades and North Charleston.

Earlier this year Peel Ports introduced a rail freight service directly from the Port of Liverpool in partnership with DB Cargo. It is now the only major UK container terminal to offer tri-modal connectivity, with road, rail and water, the Manchester Ship Canal, plus short-sea shipping. *Source : American Journal of transportation*

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## ITIC e-learning video highlights dangers of switch bills of lading

International Transport Intermediaries Club (ITIC) has produced an e-learning video for ship agents on the use of ‘switch bills of lading’, a second sets of bills used as a substitute for the original bills of lading issued at time of shipment.

ITIC legal advisor Mark Brattman says, “There are a number of valid reasons why a carrier may be asked by the holder of a bill of lading to issue switch bills. For example, the original bill might name a discharge port which is subsequently changed, or perhaps the sellers of goods in a chain of contracts want to protect their commercial position by removing the name of the original shipper that appeared on the bills. Alternatively, the buyer of the goods may require one bill of lading covering items originally shipped in a number of smaller parcels.



mv Demeter arriving River Mersey for the Liverpool Container Terminal

“The issuance of a second set of bills of lading, however, is an extremely dangerous practice and the perils of having two sets of bills in circulation for the same cargo are obvious. Great care must be exercised by ship agents who are asked to issue switch bills. They must follow certain rules. It is essential that the second set of bills should only be issued if the complete first set has been surrendered for cancellation. Moreover, the principal must agree

in writing to switch bills being issued, and must also approve any changes to the content of the original bills. “If the second set of bills contains any misrepresentations, the carrier and its agent may be at risk of claims from parties who have suffered a loss as a result of such.

Agents should also be aware that switch bills of lading are sometimes issued in addition to – rather than against cancellation of - the first set of bills. This may be because the first set has been held up in the country of shipment, or because the ship arrived at the discharge port in advance of the first set of bills, or simply because the first set have been lost. “Agents should only ever act on the instructions of their principal and should not, for example, respond to direct requests from a consignee to issue switch bills of lading.”

Agents should comply with reasonable requests from their principals but should never knowingly change information that is factual – for example the port of loading – even if offered an indemnity to do so.”

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## Newsletters

If you do not wish to receive further issues of our quarterly Newsletters please contact us at the below postal address or send us an Email and we will delete you from our mailing list.

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We have a new Website. Visit us at [ics.org.uk/liverpool-branch](http://ics.org.uk/liverpool-branch)

## Contact Us

If you have any items that you would like us to consider for inclusion in the next Newsletter, due to be issued in April 2019, please send them to Roy Cooke, 9 Kinloss Road, Wirral, CH49 3PS or email to [roycooke7@icloud.com](mailto:roycooke7@icloud.com)